



## Self Directed IRAs & 401(k)s: Real Estate, Notes, Private Stock and Other Non-Traditional Assets

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
		<b>All Events are <i>FREE</i> And Open to the Public</b>	1	2	3	4
5	6 <b>Office Closed For Labor Day!!!</b>	7 -Navigate Your Retirement with Self-Directed IRAs (Houston) -The Little IRA That Could: The Story of Ira. N. Vestor (Houston)	8 -Do Roth Conversions Make Sense? (Dallas) - <i>Networking Mixer</i> : Top Investment Strategies (San Antonio)	9	10	11
12	13	14 -Top Investment Strategies with Self-Directed IRAs & Qualified Plans (Fort Worth) -Do Roth Conversions Make Sense? (Houston) -Navigate Your Retirement with Self-Directed IRAs (Houston)	15	16 -Navigate Your Retirement with Self-Directed IRAs (Dallas)	17	18
19	20	21 -Either a Lender or Borrower Be: Private/Hard Money Lending Out of Your IRA (Dallas) -Steps to Purchasing Real Estate, Notes, and Private Stock within your IRA (Houston) -Health Savings Accounts: Healthcare Benefits that Pays You Back (Houston)	22	23 -Do Roth Conversions Make Sense? (Dallas) - <i>IRAs &amp; Pancakes</i> : Navigate Your Retirement with Self-Directed IRAs (Austin)	24	25
26	27	28 -Navigate Your Retirement with Self-Directed IRAs (Houston) -Either a Lender or Borrower Be: Private/Hard Money Lending Out of Your IRA (Houston)	29	30 -Top Investment Strategies with Self-Directed IRAs & Qualified Plans (Dallas)	<b>Please Register for All Events</b>	

### SEPTEMBER 2010 FREE EDUCATIONAL SEMINARS!

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# Webinars & Class Description

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## **“Attracting Private Capital through IRAs, 401(k)s, & Qualified Plans ”**

With the credit markets tied up and with liquidity an after thought, many real estate investors, or investors in general, are finding it difficult to source the capital they need to complete or get their project started. Come to this eye opening event on ways of attracting private capital. There is no secret in raising private capital for your project, but there is some knowledge and information that everyone must have to raise private capital successfully. Let Entrust Retirement Services, Inc. show you the power and benefits of using and raising private capital. You will never have to use a conventional financial institution again!

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## **“The Little IRA That Could: The Story of Ira N. Vestor”**

This is the story of a fictional character named Ira N. Vestor and his quest to turn \$1000 in a ROTH IRA into \$119,000 in three years utilizing actual client case studies. Now this is no easy task and almost seems unbelievable. We are not trying to say that it will be easy. It will take activity, creativity and education on your part, as well as, an understanding of the investment opportunities presented, but in this case study we utilize numerous actual client transaction examples, combine them all into one character named Ira N. Vestor, and show you how Ira ends up with \$119,000 in three years. Hopefully, what you will get out of this class is that you don't need a lot of money to get started. You just need time, education and desire!!

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## **“Either a Lender or Borrower Be: Hard Money/Private Lending out of Your IRA”**

Hard money lending, also known as private lending, is one of the easiest investment concepts to understand when investing with your IRA and is one of the best ways to increase the value of your retirement account. But if you have never done this type of transaction before it may be a little scary. This class will teach you all you need to know about hard money/private money lending out of your retirement account. Learn everything from how to identify a potential borrower to suggestions about how to structure the loan. Also, we will be giving attendees a copy of H. Quincy Long's article “Either a Lender or Borrower Be.” Register today to reserve your space.

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## **“Do Roth Conversions Make Sense: How to Analyze the Roth Conversion Opportunity in 2010”**

By now you have probably heard about the opportunity that is coming in 2010 to convert your tax deferred funds in your retirement account into tax free funds. There are many questions that arise with this opportunity that is being presented to all Americans in 2010. This special educational class is for those that want to hear about one expert's analysis on this great opportunity. We will be looking at this analysis from a high net worth individual's point of view but if you follow the analysis it will be evidently clear that the information applies to anyone with a retirement account who is looking to make up loses in their retirement account with tax free gains.

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## **“Account Opening & Steps To Purchasing Real Estate, Notes, and Private Stock within your IRA”**

The first part of this class will be a walk through of opening your account. If you have questions about the application or want help filling out the paperwork to transfer your IRA to Entrust you don't want to miss this class. The second part of this class will teach you how to properly vest your real estate contract, loans, private placements and any other investments that you are going to purchase and learn what forms are needed to purchase an asset, how to pay for a bill or invoice, and how to change information on your account to make sure you and your IRA are protected.

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## **“Navigate Your Retirement Utilizing Self-Directed IRAs & Qualified Plans”**

Self-Directed retirement arrangements have been around for over 25 years. You may be asking yourself, why haven't I heard about them or been educated and informed about these types of retirement accounts? It is because Wall Street doesn't want you to know! Come to this great educational class to learn all you need to know about self-directed retirement accounts and what you can and cannot do with them. If you are tired of handing your money over to your broker, who ultimately ends up making you broker, and you are ready to take control of your own retirement make sure you register for this class. Don't be the only one who is uninformed and left in the dark about all the possibilities out there.